



# Punchout with BD Biosciences

eProcurement solutions to streamline your purchasing workflow



# What is Punchout?

Punchout is an eProcurement solution that drives operational efficiencies and decreased costs through streamlined purchase consolidation.

With Punchout, you significantly reduce the amount of time it takes to make orders and drive down your overall cost per order. Say goodbye to contacting a local sales representative and hello to easy online ordering, right from your own purchasing system.

The punchout solution offered by BD Biosciences lets authorized purchasers browse products and information from a BD Biosciences website automatically customized for your institution; no additional login required.

**We offer a full range of services for eProcurement connectivity.**

These include direct linkages between eProcurement systems, eCatalog browsing and sophisticated automated purchasing. You also get access to a fully customized web shopping experience that retains your existing institutional order approval processes.



**Punchout means fewer clicks, fewer calls and more time on your hands.**

## Punchout Features

### eProcurement Punchout

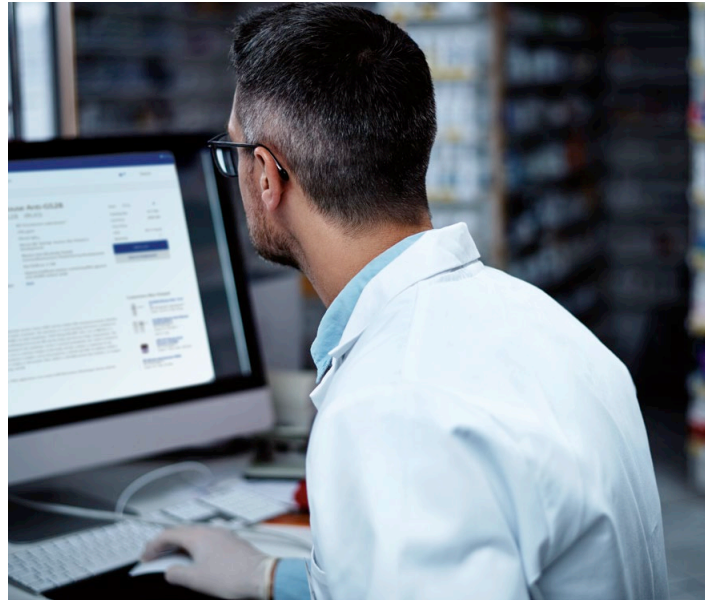
Punchout automates ordering directly from your internal eProcurement system while delivering a user-friendly shopping experience. This method lets authorized purchasers access the BD Biosciences website securely, get pricing and availability for the products they need, and transfer the relevant ordering information directly into your procurement system. For authorized purchasers, this method offers scientific product information, product availability and visibility to institutional pricing. The online catalog is always current and, once enabled, the system does not require ongoing procurement involvement for updates.

### An online marketplace brought to you

Get the BD Biosciences eCatalog integrated with your eProcurement system. This method offers a user-friendly shopping experience, an efficient approval process and greater purchasing control.

### Electronic purchase orders

eOrders directly link your eProcurement system with the BD ordering system through a secured connection— simplifying the buying process and reducing errors associated with manual processing.



## How This Benefits You

- Seamless connection to the BD Biosciences catalog from your eProcurement system to browse products of interest
- Place products directly in your shopping cart for a seamless buying experience
- Order directly from your system, backed by a secure connection
- Easily find item availability, scientific product information, institutional pricing and past invoices—all without having to click out of your purchasing platform

	Punchout Catalog	Hosted Catalog
Real-time pricing	Yes	No
Product images	Multiple	None
Units of Measure (UOM)	Yes	Yes
Product description	Expanded	Basic
Datasheets	Yes	No
Product availability	Yes	No
Contact information	Yes	No

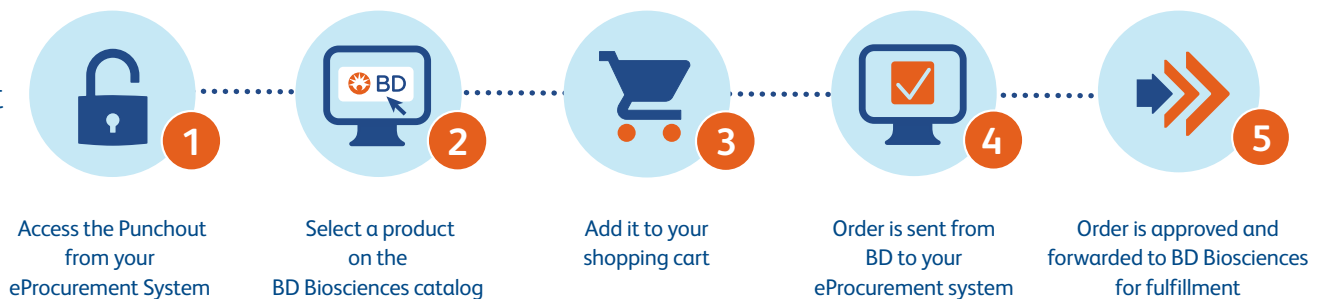
	Punchout Catalog	Hosted Catalog
Product Q&A	Yes	No
Protocols	Yes	No
Product updates	Continuous	Delayed
Publication references	Yes	No
Suggested products	Yes	No
Return policy	Yes	No
Product comparison	Yes	No

Enjoy access to discounts and limited-time offers just by being a customer on Punchout.

DIY—quickly find the details you need without having to contact a BD representative.

- order history
- invoices
- order tracking
- product availability
- institution-specific pricing

## How Punchout Works



## Level 2 Punchout

Enjoy more a consistent and customized purchasing experience.

With Level 2 Punchout, you don't have to search for products separately through different Punchout catalogs. Now you can search for BD Biosciences products within your own eProcurement marketplace with the ability to compare products from multiple suppliers. Navigation is familiar and comfortable and you can easily find the catalog items you need. All of the choices with none of the hassle.



**Authorized purchaser**

1. Connects to marketplace
2. Chooses BD experience
3. Browses technical information, uses tools, views prices and promotions
4. Shopping cart ordered



BD Website      Your Procurement System

## Seamless Integration with Your eProcurement Systems

The Punchout solution is easy to implement and use. The full solution is scalable and cost-effective to own and maintain. Seamless integration with your online ordering through marketplace solutions such as Ariba™, JAGGAER™ and Oracle™ is also enabled. Multiple message formats and transaction protocols are supported.

### eProcurement Systems Supported

Ariba™	Market4Care
Coupa™	MRO
Epicor™	Oracle™
ePlusB2B	PeopleSoft™
Exostar™	SAP™
IBM™ ShopOUT	JAGGAER™
Infor™	SupplyNet
Ketera™	and more...